



Why Choose Scorpion Capital Over Direct Bank Funding?

 From the Desk of Dr. Aditya Vijay Kashyap
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1. End-to-End Structuring Expertise

Scorpion Capital doesn't just arrange funding — we structure the full transaction: optimized debt-equity mix, regulatory compliance, financial and legal due diligence, and cash flow modeling.

2. Access to Global & Alternative Capital

We bring access to global private equity, DFIs, hedge funds, export credit agencies, and offshore lenders. You're not limited to one bank's product.

3. Better Terms & Negotiation

We negotiate on your behalf to get lower interest rates, longer moratoriums, and customized repayment terms — banks won't offer these directly.

4. Credit Enhancement & Bankability

We convert unbankable or weakly structured projects into bankable ones using credit enhancement, escrow structuring, and documentation support.

5. Strategic Advisory

Scorpion Capital offers more than funding — we provide M&A guidance, foreign JV support, and project valuation insights.

6. Time & Cost Efficiency

Our deep lender/investor network means faster access to relevant funding with reduced back-and-forth and delays.

7. Reputation & Leverage

Our credibility with domestic and international institutions increases the seriousness and traction of your proposal.

In Summary:

*Scorpion Capital acts as your investment banker, risk manager, and strategic CFO
— not just a funding agent.*

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